



# CATKing IIM Mumbai

## WAT PI Workbook

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**Congrats for Getting an IIM Mumbai Call!**

**How to use this workbook?**

This is a consolidation of 27 IIM Mumbai, WAT PI Experiences. These are consolidated from various online sources.

IIM WAT and PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

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## Summary What IIM Mumbai looks for?

- Excellent Academic, cocurricular and extracurricular Background
- Work
- Gender and academic Diversity gives an edge
- Personal Interview Evaluates Candidates on Qualities of – Focus, Clarity of Thought, Learnability, Ethical Dilemma, Ability to handle pressure, Decision making skills, Discipline

### Prerequisite

- Form to be Submitted (Interview)
- Resume (not mentioned, good to carry)
- Original Documents along with photocopies

### Insights - Writing Ability Test

- Time Allotted is 10-30 minutes
- When given an abstract topic time allotted is less
- When given a specific topic for in-depth analysis time is given separately for ideation and writing

### Sample WAT Topics -

1. Unethical practices by doctors are increasing. Provide some solutions to improve the current scenario.
2. It is better for old people to live in retirement homes away from rush of city. Do advantages of living in retirement homes outweigh the disadvantages

### Insights - Interview

- **Interview time** - 20-30 Minutes. (Sometimes as low as 10 mints)
- **Interview Panel Details** - 2 to 3 people (Professor and Alumni)
- **Interview Type** - Detailed Interviews check your perspective, thought process, interests and knowledge
- **Interview discussion Pointers** – (as per IIMI experiences of last five years)
- Be completely prepared with anything and everything on the form.
- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy level2- what do you think about GST, level3- how has GST affected the sector you work in).

3

They can ask about your hobbies and interests.

- It is absolutely fine to ask for time before you answer (they often expect you to think about a solution when they ask you about a problem at hand).

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- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about your work experience or about your favorite subjects if you are a fresher.



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## Interview and WAT Experience–1

IIM Mumbai PI Transcript (Mar 17, 2025)

They only checked the application form, didn't verify any other documents. We had to get the panelist's signature on it after the interview and keep it safe- it'll be needed during admission if we get in.

There were 2 panelists (both M)

P2: Where do you currently live?

P2: Tell us about yourself.

(I gave my prepared answer, which lasted about 1.5–2 minutes. They didn't interrupt me and listened patiently.)

P1: Can you tell us about the course you have been doing?

P1: What is your favorite subject in Statistics?

(I mentioned Hypothesis Testing and Distribution Theory.)

P1: What is a p-value, and what is alpha? How are they related?

P1: Can you explain Type 1 and Type 2 errors?

(After my explanation, he mentioned that I explained it really well.)

P1: What happens to Type 2 error as we keep increasing Type 1 error, keeping other factors fixed?

P1: What do you know about the Maximum Likelihood Estimator?

P1: In real-world experiments, how do we define alpha when we do not know the true mean?

P1: Can you give an instance where hypothesis testing is used in business management?

(I started talking about Six Sigma limits, but he paused me and asked for a more specific example. He then gave me a scenario himself—where can hypothesis testing be used in a Coca-Cola factory? I answered, and he seemed convinced.)

P1: How proficient are you in Python?

(I mentioned that I am fairly good but haven't used it actively in the past few semesters.)

P1: Have you studied any operational or supply chain-related subjects?

(I mentioned that I had studied Operations Research, including Linear Programming and the Simplex Method.)

P1: Asked about a specific term (I didn't know the term, so I said I wasn't familiar with it)

P1: What are some models you have learned in Data Science?

(I named a few.)

P1: In Logistic Regression, can we find the probability of an event occurring?

(Initially, I said I don't think so. He explained a bit more and asked again. I then recalled and answered that we can, and if the probability is above a certain threshold, we reject/accept the outcome)

P1: Do you remember the formula?

(I had studied it but couldn't recall the exact formula at that moment)

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P1: That's okay. Do you remember the function?

(I answered that it's the Sigmoid function, and he said that's good. He asked about its shape, and I responded that it's an S shape while drawing it in the air. He looked satisfied)

P1: Which specialization interests you the most?

(I answered and mentioned a project where I collaborated with a hospital chain)

P1: Did you work there?

(I clarified that I collaborated with them for a project as part of my course)

P1: How did you optimize efficiency there?

(I explained my approach.)

(P1 looked at P2 and said he was done)

P2: Do you have any questions for us?

(I asked a question, and he answered patiently)

## Interview and WAT Experience–2

IIM Mumbai- Delhi panel 2

Name, place, undergrad explain petroleum engineering

Workex very brief, why left job, had to tell deffer scene. Asked what will u choose.

Upstream oil and gas industry flow

Oil fields in India

How much are they able to cater

Where we import from.

How u see importing from Russia as a decision. Talked about it controlled inflation to a greater extent.

Prices why high. I told wti brent are at all time low but he cut me. Why final prices high. Told actual price is the duty, vat, state tax, central, margins etc.

What is logistics 🤔 bc definition pata hi nhi thi itna common word so fucked up. Explained the supply chain instead of crude. He gave hint it's the transportation so explained the pipes, shipping vessels, rails trucks etc.

P2. Mam

What other calls u have

Future roles- prodman (unka muu ban gaya i think they were expecting ops 😞)

Renewable landscape - told ethanol blending, green hydrogen than solar, hydro etc

Few cross ques don't remember.

Whats green hydrogen - hydrogen produced through electrolysis used as fuel. Being used in flexi fuel.

I threw ethanol blending a lot but they didn't took the bait 😊

Why green specifically. Told sustainability. They asked what's blue and brown hydrogen. Told no fuckin idea

😞

What energy u can have from moon 😊. I specially asked if u go on moon? So hypothetically i answered minerals extraction as moon is said to contain it. So minerals like lithium let's say which can be used for ev.

I think I should have answered tidal energy instead 😊

That's it thanks.

Only 10-12 mins. Waise sabka itna hi tha shayad.

Logistics and hydrogen wale ques me lag gayi baaki went descent. They had pre-planned ques. Poker face throughout. Weren't falling for bates.

## Interview and WAT Experience–3

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IIM Mumbai - Eng, 2.5yr workex, interview location - Bangalore

- Take copies of 10th, 12th, Grad documents along with call letter and registration form and adhaar (They are not cross checking with original documents as of now)
- TMAP
- Questions related to hometown and home state
- Questions related to workex
- Why mba, situational question - how u will choose which iim u will study in provided u convert all calls

## Interview and WAT Experience-4

IIM M Interview experience

17rd March 2025

Kolkata

11AM - 1PM slot(Lasted around 15 minutes)

Btech In Civil Engg, 2.5 Yrs work ex in Procurement and Supply Chain

Panel 1(1M, 1F)

M -

1. Introduce yourself
2. What is decision
3. Difference between Bid, Auction and Tender and some cross questions
4. Difference between Procurement and Purchase and some cross questions
5. Explain Vendor relationship and customer relationship by taking example of Tata Steel, he was continuously interrupting

F-

1. How civil engineering helps you in Procurement
2. Alternatives of cement to reduce carbon emission
3. How wood structures can reduce carbon emission bcz we are cutting trees(I mentioned wood structures in previous answer)
4. What is shear stress and strain
5. Are you in stress or in strain
6. Post mba plans

Offered me water bottle

Overall it was a decent interview, male panelist was grilling

## Interview and WAT Experience-5

Reached 1:45, Stamp on bundle of documents and got panel 2 slot 1

Panelists were coming back from lunch and came till 2:40 and called me as soon as both were seated

1M, 1F

What is your name?

Where are you from?

What have you done your graduation in?



Bennett is a government funded college?

How many students and faculty are there in bennett?

What all courses are there?

When did you pass out?

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So no workex?  
Why does Geeta University want a business analyst?  
Which companies came for placement and what was the highest package?  
So if you have to make a dashboard for the students of this interview venue change today suppose how would you do that?  
No like we have to inform students through the dashboard for the change of venue what would be its affect?  
Okay Have you stayed in hostel?  
How long?  
5 Strict rules you think we should have in hostels?  
What if student does something prohibited and doesn't get caught?  
What was your btech in?  
Diff between CS and IT?  
What role do you want to work in after MBA?  
What do you know about IIM MUMBAI?

11 minutes of chill interview got PI stamp after interview and left

## Interview and WAT Experience–6

IIM M Interview experience

17rd March 2025  
Kolkata  
11AM - 1PM slot(Lasted around 15 minutes)

Btech In Civil Engg, 2.5 Yrs work ex in Procurement and Supply Chain

Panel 1(1M, 1F)

M -

1. Introduce yourself
2. What is decision
3. Difference between Bid, Auction and Tender and some cross questions
4. Difference between Procurement and Purchase and some cross questions
5. Explain Vendor relationship and customer relationship by taking example of Tata Steel, he was continuously interrupting

F-

1. How civil engineering helps you in Procurement
2. Alternatives of cement to reduce carbon emission
3. How wood structures can reduce carbon emission bcz we are cutting trees(I mentioned wood structures in prvious answer)
4. What is shear stress and strain
5. Are you in stress or in strain
6. Post mba plans

Offered me water bottle

Overall it was a decent interview, male panelist was grilling

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## Interview and WAT Experience–7

I had an interview on 30th March 2023 (2 Pm slot) and I reached NITIE on the same day. The accommodation was pre-arranged at MDP and I seriously admired the view of lake from the building. It's a really beautiful campus.

I reported at the admin building and the process started off with the document verification. Tedious process and literally took more than 1 hr. It was followed by a GD and our topic was "One India One election". I had to wait for 1 hr to enter the Gd room.

GD

3 Profs in GD, P1 Female, P2 male, P3 Female

Due to the triviality of the topic, the discussion soon turned into an argument and people started attacking others instead of arguments. It ended in 12–15 mins and was a bad experience overall. PI

Right after the GD, I was guided by Adcom to my panel (NO 7). After waiting for nearly 45 mins my Panel was shifted and I was told to go to panel no. 10. It was 5 o'clock by now and I was feeling a bit tired (wearing a suit and tie in humid weather causes a lot of discomforts). I was the second last candidate in my panel and hence had to wait.

Sitting outside the panel room

The room suddenly opened in the middle of an interview. A woman in her late 40s came out and inquired about something from the Adcom. An overzealous guy (lets name him Z) uttered something which seemed to me like a reply. Prof. looked at him slyly and asked her in a plain, smooth manner; Prof: "You seem eager to answer question"

Z; "Yes Ma'am"

Prof; "I will grill you" (Tone was more a sweet warning) Z: Smiled (A bit puzzled I guess.

In about 10–15 min I was called for the interview.

Interview panel: 3 profs, P1: F (Late 40s), P2 (M, early 50's), P3 (Early 40s) (Order - left to right)

They were sitting across a large table. P1 & P2 were busy with some documents and P3 was staring at his laptop (Bored probably)

I entered the room, greeted them all and sat on a small stool in the middle of the room. P1: Introduce yourself!

Me: Started off in a high enthusiastic pitch and went on for about a minute. P1: Where do you work, what is the sector?

Me: Tells them about the company I work for (I work in Oil & Gas Industry). P2: Cuts me in middle and asks "what is upstream and downstream?"

Me: Tell them about it It was followed by a few more question from my work and then suddenly... P1: What projects did you do in your college? (In a sharp tone)

Me: Told them, I have done a few on Automobiles, Alternate fuels and E rickshaw.

P1: (Suddenly makes an interesting face) Ohh did you? Tell me how an automobile starts?

(Condescending tone)

(P2 Staring right at me as if scrutinizing the thoughts in my brain with a cunning smile)

Me: (I felt a plunge inside my body and my mind was filled with bliss, Automotive is my area of interest) I started off right from the ignition system and ended on final transmission and drive. (I felt quite pleased as in a previous interview I had fumbled on similar kind of thing)

(P1 & P2 seems happy. Both smile at me and look at me benevolently. P3 is sleepy)

P2 ask some more questions from materials used in cars which fortunately I was able to handle)

P2: "Okay tell me what do you do other than academics?"

Me: Sir, I write answers on Quora (Brags about being most viewed in Diesel engine & Cars)

P1: So, you feel you are an expert in automobiles? Why don't you work for any automotive companies? Me; Explained them about it.

P2: So, you write answers on online forums. Suggest me a car?

Me: Inquires about requirements and usage (Forgot to ask about Budget) Suggest Ford EcoSport. P2: Oh no! It's way too costly, we are profs here not Managers (All of them laughs)

Me: Suggested a few hatchbacks.

(P2 was really inquiring about why I suggested these cars and their pros and cons) P1: Which car do you drive?

Me: Vitara Brezza

P2: What did you say you do?

Me: Smiling a little and explaining how my father also love cars so its like a dream to own a compact SUV.

Inquires about my family background

All of them look at each other and wished me luck. I started walking outside and almost opened the gate when P1 called me started asking questions about my workex. I was feeling strange and they didn't stop. 10 more minutes of questioning before I leave.

I walked out of the room and called my sister (she also had the interview on same day). I walked and reached the stairs when the adcom called me on top of his voice "They are calling you back". I was

taken aback. Cut the phone call and rushed to the room. Opened the door and ask permission to enter. They smiled and asked, "What is your name?"

I replied and they asked me to leave. Ps - I was a good experience overall.

Interview

## Interview and WAT Experience-8

Date- 26/04/2022

In my panel 2 members were there

Interview lasted for about 26 minutes

P1:-DEWESH you are from which place, any major

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location nearest to your place.

Tell us something about you.

Why you have worked only for 5 months (as I mentioned that I resigned my job after 5 months).

What is your GATE percentage, is it a good number, why this year many candidates have less score?

Why did you went to Punjab for your graduation, there's not any good college in patna/nearby?

NIRF ranking, rank 1, 2, 3, 4 in year 2021.

Do you have any idea about NITIE? What is NITIE NIRF ranking?

You said that you did some project in airlines! What was it? Elaborate it.

If I want to open the cap of bottle, there is a seal right! You have to brake the seal and you have to open the bottle, so to brake the seal you need some amount of energy/force /torque, so can you quantify how much torque needed, what are the equipment to be used, how!! I need a single data (value), you have everything whatever you needed, consider it as a project

What are the different types of dynamometer, transducer (as I mentioned in above answer)

P2:- so you are from mechanical engineering!

Have you gone through any subject related to industrial engineering during your bachelor?

What is scheduling and sequencing?

What is optimization? In linear programming your feasible region is convex or concave?

From where you start your solution!

Have you used simplex method? Explain detailed procedure (he had gone very deep in this)

Where do you use PERT & CPM, for which type of project we do use PERT/CPM, application area, name it.

Ok thanku and good luck, you can leave now.

FINAL RESULT:- CONVERTED in first merit list

## Interview and WAT Experience—9

It was a new challenge for 2020–22 batch

Course applied: PGDIM Interview date: 27th March 2020.

Mode of Interview: Online

Profile: CAT 98.33, 10th/12th/Grad: 9/8/8, Work Ex: 32 months at the time of interview.

The Interview pattern was entirely new this year. The offline interview got canceled due to the COVID-19 crisis. NITIE announced that it will be canceling the GD process and taking online interviews.

The online interview: We received a set of six questions on which we needed to prepare a talk for five to seven minutes. The questions were as follows (I'm presenting them in the same manner in which I've received them):

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1. General profile (name, location, undergraduate/post-graduation, and any other degrees).
2. Project (s) related details
3. Job profile and major challenges faced

or

Candidates without experience (Freshers) may speak about

Role of machine learning/AI etc. in selected problems of your discipline.

4. Any specific achievements like publications, conference presentations, awards, hackathon type participation, etc?
5. Why have you chosen NITIE?
6. What is your career goal?

Apart from these six questions, there was a surprise question on current affairs. The time allotted for a surprise question was two minutes.

Platform: The interview was a recording session on the TALVIEW app/website. After login with your credentials(given by NITIE), the app prompts the first question. After 30 seconds The recording starts with a timer of 7 minutes. Once you submit the first response, the The second question comes on your screen and the answer is similarly recorded for 2 minutes. We were given a time slot for recording our interview.

My take on the Interview: I prepared a write-up beforehand and practiced it several times, to see how much time I'm taking. From my perspective the interview was designed to test the following skills:

Communication Skills.

Body Language( Since it was a video recording).

Confidence and fluency of a candidate( a monologue of seven minutes is quite difficult to manage).

Construction of your monologue. Structure, coherence, etc.

What data you present and how well you present it. One's capability to manage the flow of information at a speed in which you're able to deliver the intended meaning within the stipulated time.

Candidate's profile.

Keeping these things in mind, I created a structure for my monologue. Before this interview, I wrote a couple of SOPs for different institutes. This helped me in framing my answer.

I started the monologue with my basic introduction. I picked up my education one by one. After their descriptions, I mentioned the achievements related to them. While addressing the work experience and project part, I made sure to highlight all my industry-related achievements. The 'why NITIE?' question was the make or break kind of question. I personalized my response while highlighting how the industrial-education expertise of NITIE can help me prosper in my career. Finished this entire section in just around six and a half minutes.

Surprise question: It was about the pros and cons of Direct Bank Transfer of money to the people below the poverty line, rather than food grains. It was recently in news and I was fully prepared with facts. Mentioned the case of Lieutenant Governor Kiran Bedi vs the state

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government of Puducherry. I provided arguments for both aspects and then stated my preference.

Tip: This type of interview is known as an asynchronous video interview and is common in the placement/summer internship process of many companies. They use it to shortlist people in the initial stages of interviews. Overall it was a new and nice experience for me.

Final Verdict: Converted.

## Interview and WAT Experience–10

7th April 2021

Profile -87/78/77 - Mechanical Engineer

CAT percentile -99.51 (94.4/98.66/99.46)

4 months work ex.

Interview was on Microsoft teams. Glitches all around

M1,M2

Me - Hello sir am i audible and visible ? ( A bit confused because the screen froze and the buttons stopped working)

Fortunately they said

M1 - Yes pavan. you are audible.our video is off

( I decided to leave the laptop alone )

Me - Ok sir

M1 - Introduce yourself

Me -Live in pune

Family background and business

F1 interest and SAE SUPRA Rank 3 and Research paper

Ppo from atlas copco

M1 - Hobbies ?

Me- F1 enthusiast

read novels

like to watch sitcoms for leisure

M1 - What electives did you have?

Sir we had very few electives in our college. I took CFD in final year

M1- In third year ?

No sir. unfortunately our college changed the portion for my batch and we didn't have electives.

M1- Why industrial management ?



Me-Told about interest in management with was developed through various participation and through reading a few books. The goal etc.

M1- What operations subject did you have ?

Me- None. Cuz we didn't have any electives.

M1- Not even production planning ?

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Me - No sir there was a small part of it in Manufacturing technology. There was introduction to six sigma basics.

M1- Asked about "DMAIC" i had no idea what that was

Me - i dont know that

M1 - You know six sigma right ?

Me - Just the basics

M1 - Ok tell me what you know about six sigma?

Went on a monologue about six sigma

Over to M2

M2- Difference between shaper nd planer ?

Said something and i know it wasn't right

M2- Are you sure. there's a more basic difference.

Me- I don't remember that

M2- Ok your favourite subjects ?

Me- FEA, RAC, Manufacturing Technology

M1 again

M1 - What kind of novels or books do you read ?

Me - Mostly thriller novels but i like to mix it up with a few non fiction too

M1- What non fiction di you read last ?

Me- Gandhi before India , Ramchandra Guha and told a bit about that

M1 - Are there more books in series ?

Me - Yes sir there is India after Gandhi and Modern leaders of india.

M1- What are your long term goals ?

Me- Told that i want to learn and apply that in the industrial management field.

M1 - Dont you want to lead a company or a business of your own

Me- I would definitely like that but first i want to explore all the opportunities and then take a decision about the bigger picture.

M2 again

M2 - What quality is required as a manager ?

Started explaining

Interrupted

M2- Explain precisely we have limited time

Me- Yes sir. The most important quality is embracing criticism. If we dont take feedback we might drive the company down the road. etc.

M2- Ok pavan you can leave now

Thankyou Sir

Edit #1 They also asked this question — What is the significance of Factor of safety while designing a part?

Explained with an example that for a part made of iron may have 250/270N/mm<sup>2</sup> as yield strength but due to fatigue/ creep failure the part might fail earlier than we expected. That's why factor of safety is used.

In all it was the first stress interview of the season where the panelists didn't ask me on my

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academic strongholds. But I feel I managed the pressure well. I was calm and I maintained a smile on my face :). Last interview of the season. Fingers crossed for the result.

## **Interview and WAT Experience–11**

Date: 28/03/2020

Profile: 10/12/BE(Civil Engg.) - 91.2/88/67.4, Work ex - 7 months

CAT 2019: 98.18 %ile, NC-OBC

This year, NITIE scrapped the GD and conducted online PI because of the lockdown. The application used was Talview.

It was not actually an interview as there were no panelists present. There was a set of questions that appeared on the screen that the candidate had to answer while the recording was going on. Around 7 minutes were allotted to answer these questions and the candidate had to answer them in one go.

The questions were as follows:

General profile (name, location, undergraduate/post graduation and any other degrees).

Project(s) related details.

Job profile and major challenges faced( for people with work experience).

Internship related details( for people without work experience).

Any specific achievements like publications, conference presentations, awards, hackathon type participation etc?

Why you have chosen NITIE?

What are your career goals?

All the candidates were already informed about these questions, so I had prepared well what to speak.

After this, it was time for the surprise question. The candidate had to speak for about 2 minutes on a topic.

The topic I got was “Is Make in India a success or failure?”

Verdict: Converted (2nd list)

NITIE really did a good job in completing their process. In fact, they were the first one to act and complete the process online. However, do not expect this kind of process in the future.



## Interview and WAT Experience–12

April 5, 2021 – 9 months work ex in electric vehicles domain.

20min of interview

No acad questions as such specifically.

Some casual talk on my name for a minute as they found it unique.

- Tell me about yourself
  - About my major project and work ex and They both align on the same line as my long term goal
  - Discussion on electric vehicles (my project, work ex are on this) – about 4 to 5 min
  - Electric vehicles batteries tech and opinion on the same.
  - My major project
  - About simulations as I deal with those in work ex and graduation.
  - How does simulation help u in mba. How do u contribute to diversity
  - Opinion about analytics being taught and learnt and applied in mba for future. What are the poasibilities with the same.
  - About other projects I took up
  - Why mba
  - Are u working from home
  - What is your opinion on it and how did you manage it (felt they suddenly gave me a extempore topic )
  - Its great talking to you and hearing things from you. All the best.
- They seemed fine with almost all the answers I gave them. Very chill and very responsive.

## Interview and WAT Experience–13

Date: 27th March 2019

Slot: Morning

Venue: NITIE Mumbai

Course: PGDIM/PGDISEM

Did not get accommodation so stayed in an OYO nearby. The document verification process is a little tedious so be ready for a long duration process.

Group Discussion Topic: Make in India. Has it been successful?

Batch of 10. I killed it in the GD. Mentioned about various global indices. How it is a long term plan and why China is ahead of us. Overall only few people participated and I was able to stand out in the GD. Very happy and confident for the interview now.

Personal interview:

Two people. Both professors. One male, the other female. Let's call them M and F.

Me: "Good morning Sir. Good morning mam. May I"(Asking them to sit)

M: "Why you plan on standing?"

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Me: "No sir." (Wow! What a start?)

M: "Then sit."

F: "Can you tell me what is stress?"

Me: Answered.

F: "What is Strain?"

Me: Answered.

F: "And which one of them are you right now? Stressed or strained?"

Me: "Neither of them. Mam"

M: "What have you learnt from Nirav Modi?"

Me: "You have to know when to leave a sinking ship."

M: "How does a submarine work?"

Me: "I don't know the exact answer but allow me to try. The sea has a buoyant force which needs to be countered by the vessel. So there needs to be a propelling mechanism that counteracts the force. I don't exactly know how that happens."

F: "Recently there was a movie on Submarines."

Me: "Yes Mam. Ghazi attack."

F: "Try answering from there."

Me: "Sorry mam. Can't recollect the scene right now."

M: "Okay what is your hobby?"

Me: "Sir, I like to sing. Bollywood mostly."

M: "Woh toh sab gaate hai."

Me: "Sir I have also had some informal training."

F: "Okay last question. Why should we take you?"

Me: "Because I am versatile. I have studied Mechanical engineering. Worked in IT. Switched to Advertising and I have been able to take key learning from these different fields and apply them in others."

M: "What versatile? You don't even know how a submarine works."

Me: (Smiles sheepishly!)

F: "Okay! We are done."

Me: "Thank you mam, sir."

Overall a stress interview with very little time given for answers. The question were out of nowhere and followed no necessary pattern.

Result: Converted first list PGDIM. Merit rank 140.

I believe my GD played a crucial role here. There was no way I could have made it otherwise. All the best!

## Interview and WAT Experience–14

Date: 20th April 2020 (Afternoon Slot)

Location: NITIE Campus, Mumbai

#### Document Verification:

The day kicked off with document verification at the admin building, a process that extended beyond an hour due to its intricate nature. However, the comfortable stay at MDP overlooking the lake added a pleasant touch to the overall experience.

#### Group Discussion (GD):

Topic: "One India One Election"

Panelists:

P1 (Female)

P2 (Male)

P3 (Female)

The GD, unfortunately, veered into an argumentative tone due to the nature of the topic. Participants engaged in personal attacks rather than presenting well-founded arguments. The discussion wrapped up in approximately 12–15 minutes, leaving a sense of dissatisfaction.

#### Personal Interview (PI):

Panel No. 10:

After a wait of almost 45 minutes and a shift in panels, the interview commenced at 5 PM.

The panel consisted of three professors:

P1 (Female, Late 40s)

P2 (Male, Early 50s)

P3 (Female, Early 40s)

#### Interview Experience:

Upon entering the room, I greeted the panelists and settled into a seat in the middle. The interview began with:

P1: "Introduce yourself!"

Me: Kicked off with enthusiasm, delivering a concise yet comprehensive introduction.

P2: "Where do you work, and what is the sector?"

Me: Shared insights into my role in the Oil & Gas industry.

P2: (Interrupts) "Explain upstream and downstream."

Me: Offered a succinct explanation of the upstream and downstream processes in the industry.

The interview continued with questions about my college projects and a sudden pivot to inquiries related to the automotive field, testing my knowledge in my area of interest.

P2: "What do you do other than academics?"



Me: Discussed my engagement in answering questions on Quora, particularly in the Diesel engine & Cars section.

The panelists explored my automotive knowledge, seeking car suggestions and challenging my choices. The atmosphere lightened with a touch of humor when suggesting cars within a professor's budget.

P1: "Which car do you drive?"

Me: Mentioned Vitara Brezza, weaving it into my family's shared passion for cars.

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P2: (Smiling) "What did you say you do?"

Me: Shared the narrative of my love for cars and the dream of owning a compact SUV.

The interview extended beyond my anticipated exit, with further questions about my work experience. Just when I believed it concluded, the adcom unexpectedly called me back for additional questions, adding an element of surprise to the overall experience.

As I exited the room, I called my sister to share the experience. However, the unexpected occurred – the adcom called me back, leading to additional questioning. The interview concluded on a positive note, with the panel expressing their best wishes.

Overall Impression:

The interview presented a mix of technical queries, exploration of personal interests, and a sprinkle of humor. The unforeseen recall added an interesting twist to the encounter.

Despite initial challenges in the GD, the PI provided an opportunity to showcase both professional expertise and personal passions, resulting in a generally positive and memorable experience.

## Interview and WAT Experience–15

I had an interview on 30th March 2017 (2 Pm slot) and I reached NITIE on the same day. The accommodation was pre-arranged at MDP and I seriously admired the view of lake from the building. It's a really beautiful campus.

I reported at the admin building and the process started off with the document verification. Tedious process and literally took more than 1 hr. It was followed by a GD and our topic was "One India One election". I had to wait for 1 hr to enter the Gd room.

GD

3 Profs in GD, P1 Female, P2 male, P3 Female

Due to the triviality of the topic, the discussion soon turned into an argument and people started attacking others instead of arguments. It ended in 12–15 mins and was a bad experience overall.

PI

Right after the GD, I was guided by Adcom to my panel (NO 7). After waiting for nearly 45 mins my Panel was shifted and I was told to go to panel no. 10. It was 5 o'clock by now and I was feeling a bit tired (wearing a suit and tie in humid weather causes a lot of discomforts). I was the second last candidate in my panel and hence had to wait.

Sitting outside the panel room

The room suddenly opened in the middle of an interview. A woman in her late 40s came out and inquired about something from the Adcom. An overzealous guy (lets name him Z) uttered something which seemed to me like a reply. Prof. looked at him slyly and asked her in a plain, smooth manner; Prof: "You seem eager to answer question"

Z; "Yes Ma'am"

Prof; "I will grill you" (Tone was more a sweet warning) Z: Smiled (A bit puzzled I guess.

In about 10–15 min I was called for the interview.

Interview panel: 3 profs, P1: F (Late 40s), P2 (M, early 50's), P3 (Early 40s) (Order - left to right)

They were sitting across a large table. P1 & P2 were busy with some documents and P3 was staring at his laptop (Bored probably)

I entered the room, greeted them all and sat on a small stool in the middle of the room. P1: Introduce yourself!

Me: Started off in a high enthusiastic pitch and went on for about a minute. P1: Where do you work, what is the sector?

Me: Tells them about the company I work for (I work in Oil & Gas Industry). P2: Cuts me in middle and asks "what is upstream and downstream?"

Me: Tell them about it.

It was followed by a few more question from my work and then suddenly... P1: What projects did you do in your college? (In a sharp tone)

Me: Told them, I have done a few on Automobiles, Alternate fuels and E rickshaw.

P1: (Suddenly makes an interesting face) Ohh did you? Tell me how an automobile starts? (Condescending tone)

(P2 Staring right at me as if scrutinizing the thoughts in my brain with a cunning smile)

Me: (I felt a plunge inside my body and my mind was filled with bliss, Automotive is my area of interest) I started off right from the ignition system and ended on final transmission and drive. (I felt quite pleased as in a previous interview I had fumbled on similar kind of thing) (P1 & P2 seems happy. Both smile at me and look at me benevolently. P3 is sleepy)

P2 ask some more questions from materials used in cars which fortunately I was able to handle) P2: "Okay tell me what do you do other than academics?"

Me: Sir, I write answers on Quora (Braggs about being most viewed in Diesel engine & Cars)

P1: So, you feel you are an expert in automobiles? Why don't you work for any automotive companies? Me; Explained them about it.

P2: So, you write answers on online forums. Suggest me a car?

Me: Inquires about requirements and usage (Forgot to ask about Budget) Suggest Ford EcoSport. P2: Oh no! It's way too costly, we are profs here not Managers (All of them laughs)

Me: Suggested a few hatchbacks.

(P2 was really inquiring about why I suggested these cars and their pros and cons) P1: Which car do you drive?

Me: Vitara Brezza

P2: What did you say you do?

Me: Smiling a little and explaining how my father also love cars so its like a dream to own a compact SUV.

Inquires about my family background

All of them look at each other and wished me luck. I started walking outside and almost

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opened the gate when P1 called me started asking questions about my workex. I was feeling strange and they didn't stop. 10 more minutes of questioning before I leave.

I walked out of the room and called my sister (she also had the interview on same day). I walked and reached the stairs when the adcom called me on top of his voice "They are calling you back". I was

taken aback. Cut the phone call and rushed to the room. Opened the door and ask permission to enter. They smiled and asked, "What is your name?"

I replied and they asked me to leave. Ps - I was a good experience overall.

## Interview and WAT Experience-16

22-April-2019

My GD-PI slot was 1.00 PM

I had breakfast and took a walk...

Went to my room, took a bath and got ready....

12.45 PM- Reached the academic building ... never seen such an infrastructure in my life...

GD Panel No - 1

PI Panel No - 1

1.00 PM - Went to a lecture hall where attendance was taken and ID cards were given... we were asked to arrange the documents in a specific order and attest the photocopies...

1.30 PM- we were sent for 2nd attendance... and separation of photocopies...

1.45 PM- we were sent for document verification....

2.00 PM- we were sent for GD

2.30 PM - GD started ...

Topic: EVM vs Paper voting 8 candidates including me...

GD was worse... all started shouting ... I waited to assume everyone will get a chance.... But none cared about others... so I too started interrupting others.... And gave my points everyone spoke for EVM I was the only one to talk about Paper voting... some compared US and Russia with India and told if they are following, we should also follow... but I told India is a country where population is the main drawback and still digitalization is not completely done... old age people should also be taken into account...

digitalization favours only youth and mid aged people...but none was accepting me they kept shouting

... I was silent and placed my points ...

2Min points preparation - 10Min Discussion - 2Min conclusion. 3.00PM- Reached my PI panel ...

3.30PM- I was the first to be Interviewed...



My profile:

10th - 6.6/10 (CBSE) around 62.5%

12th - 1061/1200 (TN board) around 88.42% BE Mechanical-8.35/10 (Anna University)83.5%

3 Panel members

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P3- Tell us about yourself??

Me- Never prepared so started answering what I really am...

P1- What is famous in Madurai?? Me- Food and temples sir...

P1- Give some examples??

Me- Food - Jigar Thanda, Rose milk, Parotta, etc. sir. Temples- Meenakshi Amman temple, Alagar Kovil, Kudal Alagar Perumal Kovil... I can keep on saying the whole day sir... because Madurai is Tempe city... (P1 laughed and was happy with my answer)

P1- Why Meenakshi amman temple is famous??

Me- In south India mostly people treat either lord Shiva or lord Vishnu as supreme one... but Madurai Meenakshi and Kancheepuram Kamakshi are the only female gods who are treated more supreme than the male god's so they are very famous.

(P1 seemed happy for my answer)

P3 - Asked about my final year project??

Me- Explained shortly... my project was on Time study and at the end I said that productivity can be increased by warning the operators alone...

(P3 and P1 laughed and was not satisfied with my answer) P1- Your aim??

Me- Want to become a fitness entrepreneur sir... P1- why so??

Me- Told them about my weight loss and told that Indian products are not up to the quality and results are poor too... I will not be able to give a superior quality product as cost may increase... I will give the same product at lower price...

P1- People nowadays see brand... why would they choose your product??

Me- Sir out of all gym goers 75% people are youngsters and youngsters in the sense I mean people of age 15–25.. At 15–25yrs most of them are students and students can't afford too much money considering brand alone... so eventually they choose cheaper products...that is where my products will come into the picture...

P1- You are wrong it will not be possible...

Me- It is definitely possible sir... because in our country youngsters like me we go for a product seeing their brand ambassador... so I would work on choosing the right brand ambassador eventually people will start buying my products.

(P1 was not satisfied and gave a wicked smile) P3- What is Ind engg??

Me- Gave an informal answer...

P1- What other options you have??

Me- I have applied for all IITs and NITs sir... P1- What about PSU's?

Me- My gate score is not even up to the psu cutoff sir and I was not interested in job either so I am happy that I am here at NITIE..



P1- Ok you may leave ...

Me - Smiled at everyone and said thank you.. arranged the chair and left....

P2- Was simply on his mobile doing something throughout he didn't even see my face...

Around 4PM my interview got over... had chat with some fellow candidates ... had dinner and left the college at around 9.45PM..

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At around 12AM in the airport started watching Game of thrones... Returned Madurai 23-04-2019 afternoon 12PM

Overall experience-

New place, variety of people, a great campus, a costly environment... An experience of a

lifetime...

Verdict: Converted

## Interview and WAT Experience-17

Date: 27th March 2019

Slot: Morning

Venue: NITIE Mumbai Course: PGDIM/PGDISEM

Did not get accommodation so stayed in an OYO nearby. The document verification process is a little tedious so be ready for a long-duration process.

Group Discussion Topic: Make in India. Has it been successful?

A batch of 10. I killed it in the GD. Mentioned various global indices. How it is a long-term plan and why China is ahead of us. Overall, only a few people participated and I was able to stand out in the GD. Very happy and confident about the interview now.

Personal interview:

Two people. Both professors. One male, the other female. Let's call them M and F. Me:

"Good morning Sir. Good morning mam. May I" (Asking them to sit)

M: "Why you plan on standing?" Me: "No sir." (Wow! What a start?) M: "Then sit."

F: "Can you tell me what is stress?" Me: Answered.

F: "What is Strain?"

Me: Answered.

F: "And which one of them are you right now? Stressed or strained?" Me: "Neither of them. Mam"

M: "What have you learned from Nirav Modi?"

Me: "You have to know when to leave a sinking ship." M: "How does a submarine work?"

Me: "I don't know the exact answer but allow me to try. The sea has a buoyant force that needs to be countered by the vessel. So there needs to be a propelling mechanism that counteracts the force. I don't exactly know how that happens."

F: "Recently there was a movie on Submarines." Me: "Yes Mam. Ghazi attack."

F: "Try answering from there."

Me: "Sorry mam. Can't recollect the scene right now." M: "Okay what is your hobby?"

Me: "Sir, I like to sing. Bollywood mostly." M: "Woh toh sab gaate hai."

Me: "Sir I have also had some informal training." F: "Okay last question. Why should we take



you?”

Me: “Because I am versatile. I have studied Mechanical engineering. Worked in IT. Switched to Advertising and I have been able to take key learning from these different fields and apply them in others.”

M: “What versatile? You don’t even know how a submarine works.” Me: (Smiles sheepishly!)

F: “Okay! We are done.” Me: “Thank you, mam, sir.”

Overall, a stressful interview with very little time given for answers. The question was out of nowhere and followed no necessary pattern.

verdict: Converted first list PGDIM. Merit rank 140.

## Interview and WAT Experience–18

NITIE Mumbai Slot- 11:00 AM

26th March’18

CAT Percentile: 98.44 Profile:

10th: 84.67 (RBSE)

12th: 74.77(RBSE)

Graduation: 7.78- Electronics and Communication Engineering-NIT Trichy Work Exp: 31 Months-Automobile Sector

The entire process is managed by a very friendly Team Impact. GD Topic: Ease of Doing Business: A Reality or Dream in India Time: 19 Mins

2 Mins for jotting down the thoughts, 15 Mins for Discussion, and 2 Mins for Conclusion. 3 Moderators and 12 Persons per panel.

(Spoke about the Ease of Business Doing Ranking improvement from 142 to 100, various parameters of Ease of Doing Business like Construction Permit, Electricity Permit, Insolvency Process (mention the improvement in rank in insolvency process from 136 to 103 and reduction in average time), Paying taxes (rank improved from 172 to 119). Spoke about the

logistic cost (13% of GDP, US, UK approx. 6 to 8% and target of GOI to reduce it to 10% by 2022). Mention the 3 factors for Industry Development: Land (moved from 1894 Land Acquisition law to 2013 LAAR-Land Acquisition Rehabilitation and Resettlement Act), Labor (Improvement in Labor laws), Capital (GOI scrapped the FPIB-Foreign Investment Promotion board and set a deadline (10 weeks) to clear the proposals). Also mentioned the Tech Parks and Special Economic Zones and tax benefits to the companies. Concluded with considering the Govt. initiatives its reality in India now.)

\*GD and PI Panels were different\*

PI Process:

I was in the 7th panel. 4 Panelists, 2 Male, and 2 Female. let's Call them P1(Senior Professor), P2(Alumni), P3(Young Female Professor), P4(Senior Female Professor).

The student Coordinator called my name and I entered the room. I stand near the seat to wait for permission to be seated.

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P1: Sit Down, please.

Me: Thank You, Sir.

P3: So Ramraj, Introduce yourself.

Me: After the well-rehearsed introduction where I talked about My Strengths, Work Experience. I also talked about the Patent, Marketing Project. I also mentioned the college events I participated like Ruby Cup and explained this in detail.

\*Interrupted by P3\*

P3: Sorry to interrupt you Ramraj, are you alone in these initiatives, or do you have a team?

Me: Ma'am Ideas are given by me and in a few cases; some other people helped me in the process. P3: How?

Me: Like that, I proposed a Tagline for the Tata Prima Trucks. Tata Prima truck has many features are there like Armrest, Adjustable Seats, and others. These features will improve the comfort of the drivers and productivity will increase. To consider all these I proposed a Tagline "Drive with Comfort" or "Comfort Unlimited" and subsequently our marketing team improved on this and the outcome was "Higher Productivity with Improved Comfort and Fleet Utilization".

P3: How did you come across this?

Me: Ma'am I attended a workshop regarding this and I came to know about the various features of the Tata Prima truck. I searched about the marketing way(tagline) of this. To understand it further I did a survey.

\*Interrupted by P3\*

P3: What were the survey questions? Me: Explained the questions.

P3: Who were the people?

Me: Ma'am it includes the Drivers, Owners, and Fleet Owners. P3: Where did you do the survey?

Me: Ma'am Transport Nagar Pune. It is the logistics hub of Pune. P4: So Ramraj, what was your final year project?

Me: Ma'am we designed a High Speed and Power Efficient Viterbi Decoder. P4: What did you do in this project?



Me: In this Project, we used a GDIL (Gate Diffused Input logic) technique to reduce the complexity of the Viterbi Decoder this decoder has three Units: 1. Branch Metric Unit (BMU): to calculate the distance of various branches. 2. Path Metric Unit (PMU): to add all the distances and determine the best possible path. 3. Traceback Unit (TBU): PMU stores the values in TBU and for the next operation can determine the path from TBU itself. TBU works like a cache memory for faster operations.

\*P4 left the room\*

P2: Tell me about your work profile.

Me: Sir, I am working in the Current Quality department and Current Quality focuses on the

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quality of parts procured from the vendors throughout the life cycle of the project.

\*Interrupted by P2\*

P2: So, you work in Quality Department. What are your responsibilities?

Me: Sir if any defects occur at TML than we have to go to suppliers locations and have to review the process. We identify what went wrong in the processes and how it can be improved.

P2: What approaches do you follow for the Defect resolution?

Me: Sir, we follow the Brainstorming Technique and 5-Why analysis technique to resolve the issues and this is popularly known as 8-D analysis.

P2: Did you resolve any defect?

Me: Explained in details about a defect and solution of it and advantages of the adopted solution. P2: Who else is involved in this?

Me: Sir other than me, a Plant Quality person was with me for this. P2: Do not you think, Operators must be involved in the process?

Me: Sir, Plant Quality persons takes the input from the Operators and Production Managers and share with us and together we resolve the defects.

P2: What is the Inspection Process at your company?

Me: Sir Our Plant Quality checks whether the parts are as per drawing or not. P2: How do you decide which parts to check?

Me: Sir We rate the suppliers based on their performance and identify the risk associated

with these suppliers, 100% Inspection for the high-risk suppliers (Poor Rating) and sample-based inspection for low-risk suppliers (Good Rating).

\*P1 did not ask a single question during the entire process. \* All four looked towards each other and

P4: Ok Ramraj, we are done. Thank You.

Me (Smiling): Thank You Sir and left the room. And that was it. NO TOFFEES, NO COOKIES

Edit 1: Verdict: Converted

## **Interview and WAT Experience–19**



Date: 28/03/2020

Profile: 10/12/BE (Civil Engg.) - 91.2/88/67.4, Work ex - 7 months CAT 2019: 98.18 %ile, NC-OBC

This year, NITIE scrapped the GD and conducted online PI because of the lockdown. The application used was Talview.

It was not actually an interview as there were no panelists present. There was a set of questions that appeared on the screen that the candidate had to answer while the recording was going on. Around 7 minutes were allotted to answer these questions and the candidate

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had to answer them in one go.

The questions were as follows:

- 1.General profile (name, location, undergraduate/post-graduation and any other degrees).
- 2.Project(s) related details.
- 3.Job profile and major challenges faced (for people with work experience).
- 4.Internship related details (for people without work experience).
- 5.Any specific achievements like publications, conference presentations, awards, hackathon type participation etc.?
- 6.Why you have chosen NITIE?
- 7.What are your career goals?

All the candidates were already informed about these questions, so I had prepared well what to speak. After this, it was time for the surprise question. The candidate had to speak for about 2 minutes on a topic.

The topic I got was "Is Make in India a success or failure?" Verdict: Converted (2nd list)  
NITIE really did a good job in completing their process. Infact, they were the first one to act and complete the process online.

## Interview and WAT Experience-20

Call for both PGDIM AND PGDSM 7th April 2021

Profile -87/78/77 - Mechanical Engineer CAT percentile -99.51 (94.4/98.66/99.46) 4 months work ex.

Interview was on Microsoft teams. Glitches all around M1, M2

Me - Hello sir am i audible and visible? (A bit confused because the screen froze and the buttons stopped working)

Fortunately, they said

M1 - Yes pavan. you are audible. Our video is off (I decided to leave the laptop alone )

Me - Ok sir

M1 - Introduce yourself I -Live in Pune

Family background and business

F1 interest and SAE SUPRA Rank 3 and Research paper Ppo from atlas Copco

M1 - Hobbies? I- F1 enthusiast read novels

like to watch sitcoms for leisure M1 - What electives did you have?

Sir, we had very few electives in our college. I took CFD in my final year M1- In the third year?

No sir. unfortunately, our college changed the portion for my batch and we didn't have electives. M1- Why industrial management?

Me-Told about my interest in management with was developed through various participation and through reading a few books. The goal etc.

M1- What operations subject did you have? Me- None. Cuz, we didn't have any electives.

M1- Not even production planning?

Me - No sir there was a small part of it in Manufacturing technology. There was an

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introduction to six sigma basics.

M1- Asked about "DMAIC" i had no idea what that was Me - I don't know that

M1 - You know six sigma, right? Me - Just the basics

M1 - Ok tell me what you know about six sigma. Went on a monologue about six sigma

Over to M2

M2- Difference between a shaper and planer? Said something and i know it wasn't right

M2- Are you sure? there's a more basic difference. Me- I don't remember that

M2- Ok your favorite subjects?

Me- FEA, RAC, Manufacturing Technology M1 again

M1 - What kind of novels or books do you read?

Me - Mostly thriller novels but I like to mix it up with a few nonfiction too M1- What nonfiction did you read last?

Me- Gandhi before India, Ramchandra Guha, and told a bit about that M1 - Are there more books in the series?

Me - Yes sir there is India after Gandhi and the Modern leaders of India. M1- What are your long-term goals?

Me- Told that I want to learn and apply that in the industrial management field. M1 - Don't you want to lead a company or a business of your own

Me- I would definitely like that but first, I want to explore all the opportunities and then take a decision about the bigger picture.

M2 again

M2 - What quality is required as a manager? Started explaining

Interrupted

M2- Explain precisely we have limited time

Me- Yes sir. The most important quality is embracing criticism. If we don't take the feedback we might drive the company down the road. etc.

M2- Ok pavan you can leave now

## **Interview and WAT Experience–21**

My interview was on 24th April 2019 and I reached Mumbai before the day. Enjoyed the Mumbai night views as it was the first time I to visit there. Due to all the excitement and tension, I was not able to sleep till 3 am and eventually woke up at 8 am. So, this was the story before reaching the campus.

Some brief details about me:

Education Qualification: B.E (Mechanical, 2015–2019), Matrusri Engineering College, Hyderabad. Department Applied: PGDIE

No work experience and this is my first interview.

Initially, the process started with document verification and it took longer than I thought (nearly 1 hr). GD

The topic was Demonetization was success or failure and this was unexpected for me because I thought generally GD topic will be from present issues. The panel consisted of 3

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judges and 14 members.

They had given scribble pads for writing our particular points and this was about 2 mins. Then the discussion started and for me, it was a flop show because in the group all were presenting it as a failure and it was only I presented as a success. It lasted for 15 mins and 2 mins for the conclusion.

Personal Interview

The panel consisted of 4 members all of whom were women. P1: Introduce yourself!

Me: Answered.

P1: Are you placed in any company? Me: No madam.

P2: What made you choose NITIE? Me: Answered.

P1: What was your project?

Me: Answered it in the best possible way and I saw that wow expression in all interviewers.

P3: What is BEP?

Me: Answered.

P3: Explain briefly about SCM.

Me: Just said that it is the management of the flow of goods and services. P3: What is the Marginal cost?

Me: Answered.

P4: How is Benchmarking done?

Me: Said that by comparing products with various models. I knew that it was a bullshit answer but the tension made me answer.

P4: According to you which is better Delphi technique or the Consumer survey?

Me: Consumer survey and explained about it. There was some discussion for about 3–4 mins.

P2: What are your strengths and weaknesses?

Me: Answered.

P1: Thank you Yeshwanth you may leave and next time when you attend an interview make sure you at least put on that collar button and Tie.

Me: Ok madam.

## Interview and WAT Experience–22

Date: 28th March 2019



Slot: Afternoon

Course Applied: PGDIM

First, they conducted the document verification process and which is really a tedious one at NITIE. You need to submit two sets of photocopies at NITIE during the Document verification. And mine became an extended one because I am a Diploma Holder after the 10th and the guy who was verifying everything did not know what is Diploma and hence, he took even more time verifying it with senior members. Finally, after a tedious half an hour, my documents were accepted.

GROUP DISCUSSION:

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There were 2 faculty members. Both males and middle-aged. There were 8 of us in the group for GD. The Topic for discussion was -  
Should Reservation be based on the Financial Status of an Individual rather than the Social Status?

I Completely nailed the GD. I started second in the Group Discussion and discussed the historical facts regarding why and how reservations came into the picture after independence. And thus continuing I put forward my points 4 times in the full GD along with providing a conclusion or summary of the discussion we had since I had jotted down all the main points. Thus, my group discussion was really good.

#### PERSONAL INTERVIEW -

I was nearly waiting for 1 and a half hours after my GD to get into the room for PI. In the meantime, I also went and had some snacks. Coming back to the PI, my name was called and I Finally went inside the room. There were 2 panelists, both male and middle-aged and sitting behind a table, busy with some documents. They saw me standing and asked me to take the chair. I sat there with a polite Thank-you. Now they asked me where were my documents I told them I have submitted the same in the morning. They called the Ad-com member and grilled him regarding the same as to why they don't keep track of the candidate's documents and form. I had become a bit skeptical after this as to whether this had spoiled the mood of the interviewer's but the adcom member managed to calm them down and finally my interview started.

P1: So, tell us in brief about yourself...

Answer: I started with the well-rehearsed question starting with my academic background.

P1: [cuts in between] You said you have a diploma in computer engineering after your 10th. Why is it so and why not 12th and then a degree?

Answer: Again, answered him the same politely since I had already prepared for such a question. P2: So, tell me what did they thought you in your diploma?

Answer: I told them about the various subjects, the advantage of the diploma I had in degree, etc. P1: So, tell me what is the difference between a Diploma and a Degree?

Answer: I told them how a diploma helps to create a foundation for a degree and that degree has few subjects much more advanced than those thought in Diploma.

P2: So, tell us an example from a subject's perspective the difference between a Diploma and a Degree. Answer: I told them how in my diploma I only had DBMS as a subject while in my degree I have DBMS too but to a much-advanced level as well as an even higher subject such as the Distributed DBMS.

P1: So, tell me what is actually meant by a distributed DBMS? Answer: Answered the same in detail with examples.

P2: So, have you heard of the term Cloud Storage? [I answered in the affirmative] So explain to me what is cloud storage. [Jokingly] Does it mean storing data on the clouds that we see in the sky?

Answer: Smiling at his joke I explained to him how data is stored on some remote server and gave an example of Google Drive.

P1: So, tell me the advantages of cloud storage over traditional data storage methods.

Answer: Explained to him the advantages of reliability, availability, better protection, etc.

P1: So is there any company in India Providing Cloud storage or using their systems in the cloud? Answer: I answered him that if you consider the Aadhar Database it is itself hosted on the cloud as well as the Railway Booking system which is also hosted on the cloud or by the C-DAC supercomputer.

P2: So coming back to distributed Databases tell me does it mean that the data from a database has been distributed or is it copied or something like that? Explain to me in detail.

Answer: I explained to him in detail how and what are distributed databases, how data is stored etc. P1: Okay so I think that's it from our side. \*I personally asked them before leaving if I can ask them a doubt to which they said yes]

Answer: Asked them about the elective subjects and the trimester pattern of the institute. [They explained to me how the combination of electives works and the trimester pattern and duration]. P2, however, did taunt me, "First you convert your call then you should think about this".

I smiled at him and finally thanked the interviewers and came out of the interview room. I was satisfied with the interview I gave. A good one lasting around 15 to 18 minutes.

VERDICT: CONVERTED

## Interview and WAT Experience–23

Date: 26/3/2019 Venue: NITIE Campus Slot: 10:00 AM

Profile: (10th/12th/UG - 93.1/95.8/8.37)- GEM CAT Percentile: 98.11

B. Tech.: Electrical Engineering from NIT Kurukshetra

Work-Ex: 22 Months as Automatic Train Supervision (ATS) Application Engineer at Alstom

Transport India Limited

GD: "Should there be a limit on the freedom of press and media"

All the students were given their respective GD and PI panels and we were asked to go in groups of 10 for Document Verification which took almost 2 hours. I thought of going later so as to get an idea of how GDs were going. (I had heard from a student earlier that his GD ended up being a fish market.) So I waited till the last batch of GD of my panel and there were only 7 students left till then in my panel in which 1 guy was absent, so only 6 participants. Yay! So it was a moment of relief and we all actually decided beforehand that we will make it a balanced GD and will give everybody a chance to speak. We were given 2 mins to think 8 mins for the discussion and 2 mins to conclude. I started the GD. Everyone got a chance to speak and there was no finger-pointing or shouting in between although a

few guys did interrupt in between then it was a GD and we had only 8 mins. Everyone gave a conclusion and then I concluded with a phrase.

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Performance: 3.5/5

We were then told to wait for the PI. I was 6th in the row and it was almost lunchtime but the profs said they wanted to interview me before lunch break.

PI: Our panel had 2 profs, both male. let's call them M1 and M2 both in late 40's. M1: So, Randhir please introduce yourself.

Me: Started with well prepared, 1000 times rehearsed version of it.

M2: (Interrupts in between) You have worked only for 21 months, why do you want to do MBA now? Me: First told him the rehearsed version of "Why MBA?" and then explained to him that being an ATS Application Engineer and having worked in different Metro projects like Lucknow, Kochi and Delhi I have worked with different subsystems in the Metro Rail Industry and told him that personally, I see my knowledge curve getting stagnated after a point of time so I wanted to act now. (Cliche answer) M1: So Randhir, you said you know about every subsystem in Metro

Me: No sir, I said I know about those with whom ATS has an interface.

M1: Write the names of the subsystems you know of in the paper before you and explain.

Me: Explained, 1. ATC (Automatic Train Control)

2.IXL: Interlocking Subsystem

3.MSS: Maintenance Sub System

4.DCS: Data and Communication Subsystem 5: Rolling Stock

M1: What about Infrastructure?

Me: Sir I mentioned only that subsystem which is taken care of by Alstom.

M2: So Randhir, you have a great academic record, and its been less than two years since you graduated so you must be remembering your electrical engineering?

Me: Well, honestly I was not very well prepared with my engineering subjects, but I knew a NITIE interview is driven on your Engineering subjects so I said. Yes, sir, I remember a few of them.

M2: Can you tell me how can you make a transformer 100% efficient?

Me: Sir if all the losses like eddy current and hysteresis loss are zero with the leakage flux being zero and we are using CRGOS with lamination for its construction, it can be made 100% efficient. (Honestly, I was putting everything I remembered about transformer efficiency before them and hoped they picked whatever they wanted)

M2: What is leakage flux also please explain the above answer in one line, I just want a single-line answer for that.

Me: Explained leakage flux but didn't know what he was expecting in that single line so I just said sorry sir this is all I remember. (M2 wasn't satisfied and I was cursing myself inside)

M1: He was waiting for his time and asked me, Do you remember your Final year project?

Me: Well, it was my time, I happened to read everything on my major project which is usually asked in a NITIE interview so I began talking about my project.

M1: (Interrupted in Between) Don't explain it. So, since you did your major project on Inverters you must have researched other converters. Right?

Me: Yes sir.

M1: Can you tell me what is a Cycloconverter?

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Me: Now started going through every converter I read about in the past few days in my head DC-DC, AC-DC, DC-AC but couldn't remember cycloconverter. (Which I did when I was telling about my interview to a friend after the interview got over) So I simply said, sorry sir I have read it in my B. Tech but I can't remember it now.

M1: Okay, tell me what is the advantage of the three-phase power supply? Me: Explained about it.

M1: What kind of supply do you use in Metro trains, AC or DC?

Me: Sir we use both kinds of supply, in projects like Bangalore Metro and Kochi Metro you will not see overhead lines because there we use 770 V DC supply being fed through the Third Rail (you can search about it). But in projects like Lucknow Metro and Delhi Metro, we use 25kv AC supply fed through Pantograph.

Both M1 and M2: Okay, Randhir All the Best.

When I went to take my folder from M1 he said, there was a certificate regarding Adobe in your folder what was it?

Me: Sir I am an Adobe Creativity Scholarship recipient which was given to only 23 students across the globe in 2013.

Seemed impressed and wished me luck. Performance: 3.5/5

Verdict-STRAIGHT CONVERT MERIT NO-141

## Interview and WAT Experience-24

Date: 28/3/2018 Venue: NITIE Campus Slot: 11:00 AM

Profile: (10th/12th/UG - 89/86/7.5)-GEM

Work-ex: 30 Months as Project Manager at Tata Motors

GD: "should Facebook be allowed to give clear policies about the data that should be removed" There were 12 members in the GD and the panel had 3 professors. The GD turned out to be a fish market with only 3-4 people shouting to get the chance to speak all the time. Amidst this chaos I was able to pitch in 3-4 times with some points regarding a regulatory body to be made with members

from different countries and proper rules must be formulated to verify the data before anyone posts it. also talked about developing AI algorithms to control data etc.

Preparation: 3/5; Performance: 2.5/5

PI: Our panel had 2 profs one male and one female. let's call them M (in the early '40s) and F (in the early '30s).

I was 9th in my Panel.

M: So, Vinay please introduce yourself

V: Told the well-rehearsed answer (practised well after my blunders in my first interview :P)

M: So, what exactly is your profile at Tata Motors?

V: Sir, I work as a project Manager for the ILCV Bus segment and I'm currently managing projects for State Transport Undertakings (STUs). Currently working on a regulatory project for Govt. of India. (Told some minor details about the project and how I play a crucial part in

the on-time delivery of the project).

M: Asked a few technical questions regarding applications of Electronics in Automobiles (My UG major is in ECE).

V: was, fortunately, able to answer all of them.

F: So, Vinay you have studied at NIT Kurukshetra. How was Kurukshetra for you?

V: Spoke about Kurukshetra and what I liked about the place and how I was able to mix with people from different cultures and how I learnt Punjabi and Haryanvi.

F: Asked something more about the cultural changes that I observed between South India and North India.

V: Gave some examples. (I think she was convinced :))

F: So, as a project manager how do you choose Vendors for your Projects? Do you prefer those who have a Global presence?

V: Not exactly madam. Instead, as a project manager, I would look for suppliers who can give us better quality products with minimum cost and a shorter time to market. This would help me complete my project on time and be accountable to the customer. We have had problems regarding quality with some vendors who are present globally. At that time we went for vendors who gave us quality products for us.

M: So Vinay what is your take on electric vehicles?

V: sir, the Indian govt. has proposed to have electric vehicles by the end of 2030. According to me, we are presently not ready with the proper infrastructure like charging stations, driver awareness etc. but the Indian govt. is working towards accomplishing that and I think we can be successful by 2030.

Both M& F: okay Vinay Thank you (with a big smile)

Then suddenly F: (while I was standing) what other calls do you have Vinay? V: Ma'am I have calls from new IIMs, MDI, and NITIE as of now.

Both M & F: okay, All the best Vinay. V: Thank you, Madam, Thank you, Sir. Preparation: 4/5 ; Performance: 4/5

Verdict: Converted in the First List and Joined "NITIE

## Interview and WAT Experience–25

Hello friend, here I am giving you NITIE Group Discussion and Personal Interview Experience of that person who has given this GD-PI round in 17th March 2011.....

In NITIE you don't have slots (morning & afternoon) for the GD-PI process. Everyone is called at 8AM. They provide accommodation to everyone in the campus at a nominal charge.

They were 10 people in my group, only 1 female.



GD topic : Women make better managers

No of panelists : 4

Time : 3 mins to think + 17 mins to discuss + 3 mins to conclude

A topic on which there was a lot to discuss. It was the sort of discussion where almost

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everyone did well. There was a fish market once or twice but

people immediately stopped, mature speakers as they were . Examples from both sides were discussed along with qualities that both bring to the table. In the end we concluded that its a case of merit rather than gender.

Luckily, had to wait for less than an hour for the PI (The unlucky ones had to wait for 4,5 hours). Here goes,

L1 : A middle-aged lady prof to my left

L2 : Another middle-aged lady prof to my left

P1 : An oldish prof right in front of me

P2 : A young prof to my right

P3 : Another youngish prof to my right

M : Me :P

M : May I come in ?

(Nobody replies, everyone inside is talking to each other. L1 waves her hand at me telling me to come in. I enter)

P1 : Have a seat.

M : Thank you.

P1 : Lovely combination of the shirt and tie.

P3 : What colour is this ?

M : Off white, creamish sir.

P1 : Impressed

(P1, P2, P3 share a laugh. Dont know if that was sarcasm !)

P2 : (almost giggling) Your face resembles XXX.

M : (smile) Yes sir I have been told many times.

P1 : Ok, xxx you have 25 months of experience in all. This is IT right ? Why are there so many IT engineers coming to us for MBAs ?

M : Yes, sir this is predominantly IT but in the banking and financial domain.

(cut short)

P1 : So, what do you want to do after an MBA.

M : told

P1 : So, do you know what all would be there in that ?

M : Yes, sir, it would involve Mergers & Acquisitions, Cost reductions, Org restructuring, increasing the efficiency of an org or a particular division etc.

(P1 points to P3 telling him to ask)

P3 : Talking about M & As as you mentioned, why do you think sometimes the stock price goes up when there is a merger and it also goes up when there is a division.

M : It refelcts the market sentiment sir, how the investors feel about a deal like when Hero Honda split, their stocks increased because the investors felt that it was the correct decision.

P3 : Do you think it is important to consider the investors while making such a deal like after

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Tata Corus deal, the stock price of Tata dropped ?

M : Sir, the investors sentiment is important and must be considered but in the end the promoter of the org knows what plans he has for the org in the

next 5, 10, 20 yrs. He is in a better position to decide. But most of the people in the top and higher level management are given stock options so its in their own interest as well if they consider the market sentiment.

P3 : (said something)

M : Sir, in the end its about weighing the pros and cons of the deal and then going with whichever is heavier.

(P3 points to P2)

P2 : Going on the same lines, you know whats happening in Japan ?

M : Yes sir

P2 : Ok, you know their stock market has crashed. But yesterday the Yen became stronger against the dollar. Why ?

M : Sir, I think the US economy has some dependence on Japan, especially in two sectors - Automobile & electronics. So, since the supply chain and the

manufacturing plants are threatened this will affect the US economy as well.

(P3 nods but later on I found out that this was just a small part of the right answer.)

P2 : The govt of Japan has promised to inject XXX Yen into the economy.

M : Yes sir, for an any economy to function there must be money flowing around. Gave an eg from the subprime crisis. So, probably this too had an affect on the overall sentiment and made the Yen stronger.

P2 : What will happen to the home loan rates that many Indian institutions have taken from Japan ?

M : Sir, I think the floating rates will increase given the situation of the economy.

(Silence everywhere. All go through my form)

L1 : What is an embedded system ?

(About time...I said to myself. NITIE is known for tech interviews aur yeh kya ho raha hai yahan)

M : told

L1 : Tell me the features of an embedded system ?

M : told. Gave example and explained how it differs from an OS or other larger systems.

L2 : Why are your marks less in engineering ?

M : told (same thing about Pune university, tough etc etc)

(Gave a brief pause, wanted to explain things I did in college)

L2 : So what are the other calls you have ?

M : Madam, MDI, IIT Delhi, NMIMS & IMT,

L2 : NMIMS has a different exam, the result is also out I think.

M : The GD PI is over, the result is expected anytime now.

L2 : So whats your preference of institutes ?

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M : Madam, NITIE is my first preference. It is my dream college.

P1 : I am done.

(Looks at others)

P1 : Thank you.

P3 : Thanks for the compliment about NITIE.

M : Thank you.

## **Interview and WAT Experience–26**

Chemical Engineering , fresher~20 mins

profile- 95/92.2/82.6 99.04

panel F1-Environment F-2 HRM

1. Tell us about yourself
2. Contribution manufacturing sector in gdp(idk)
3. why nitie, why not psus through gate?
4. do idealistic people succeed in life?
5. mass balance on a reactor
6. project
7. leadership skills

## **Interview and WAT Experience–27**

Reached 1:45, Stamp on bundle of documents and got panel 2 slot 1

Panelists were coming back from lunch and came till 2:40 and called me as soon as both were seated

1M, 1F

What is your name?

Where are you from?

What have you done your graduation in?

Bennett is a government funded college?

How many students and faculty are there in bennett?

What all courses are there?

When did you pass out?

So no workex?

Why does Geeta University want a business analyst?

Which companies came for placement and what was the highest package?

So if you have to make a dashboard for the students of this interview venue change today suppose how would you do that?

No like we have to inform students through the dashboard for the change of venue what would be its affect?

Okay Have you stayed in hostel?

How long?

5 Strict rules you think we should have in hostels?

What if student does something prohibited and doesn't get caught?

What was your btech in?

Diff between CS and IT?

What role do you want to work in after MBA?

What do you know about IIM MUMBAI?

11 minutes of chill interview got PI stamp after interview and left

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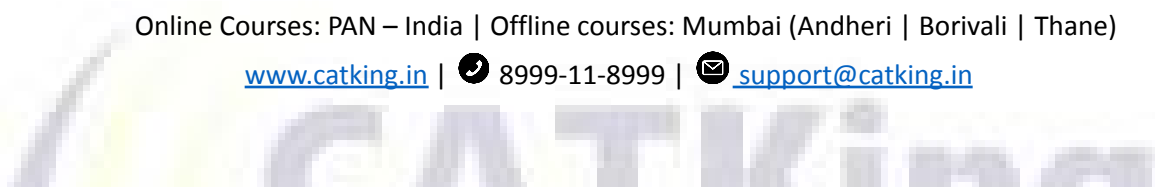
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